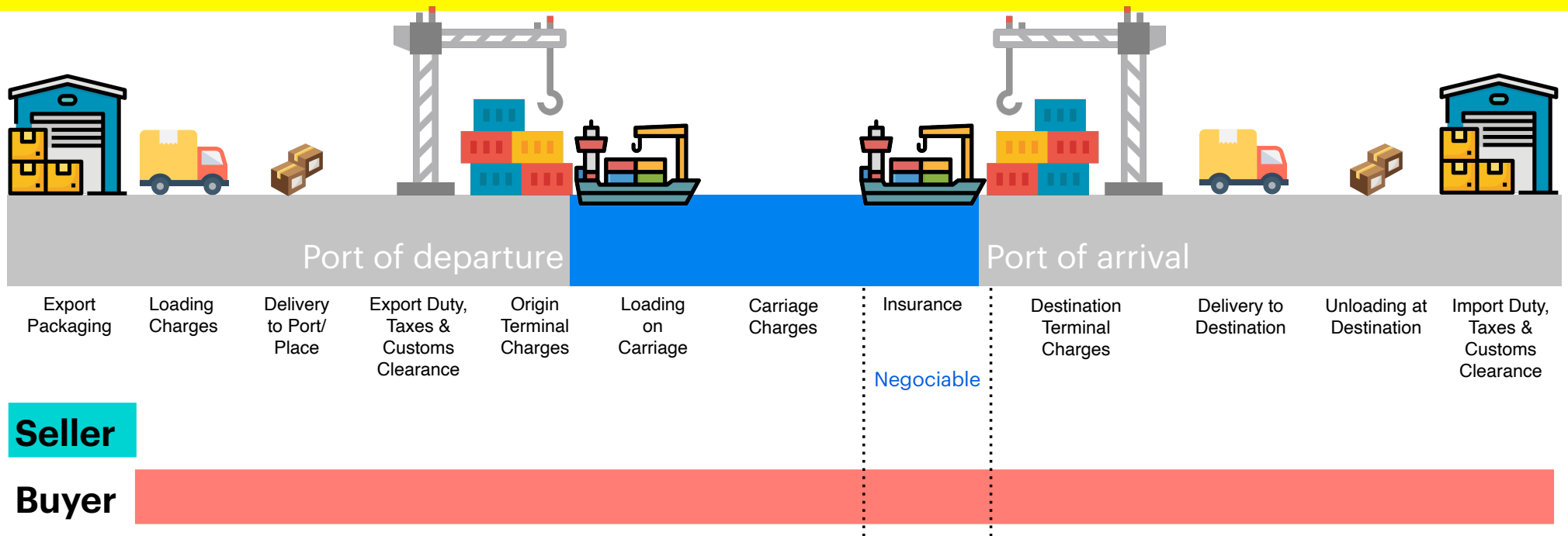




**INCOTERMS 2020**

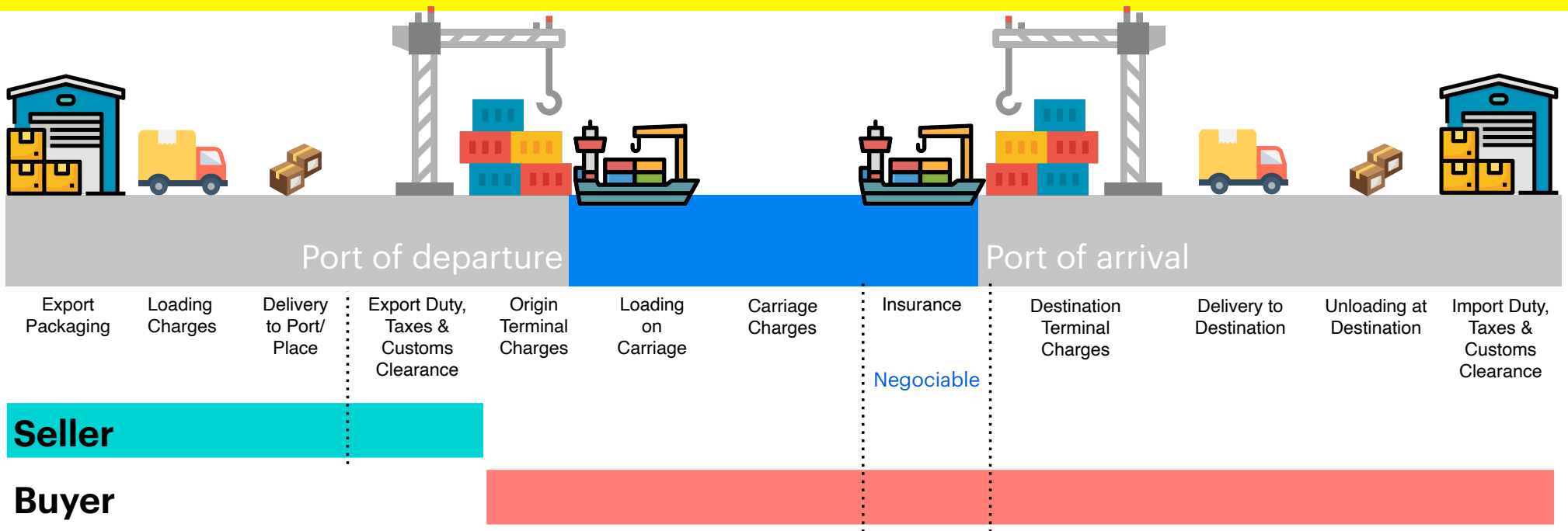
# EXW - Ex Works insert named place of delivery



EXW suitable for domestic sales, but extreme care should be exercised for international sales as loading and export formalities are for the buyer



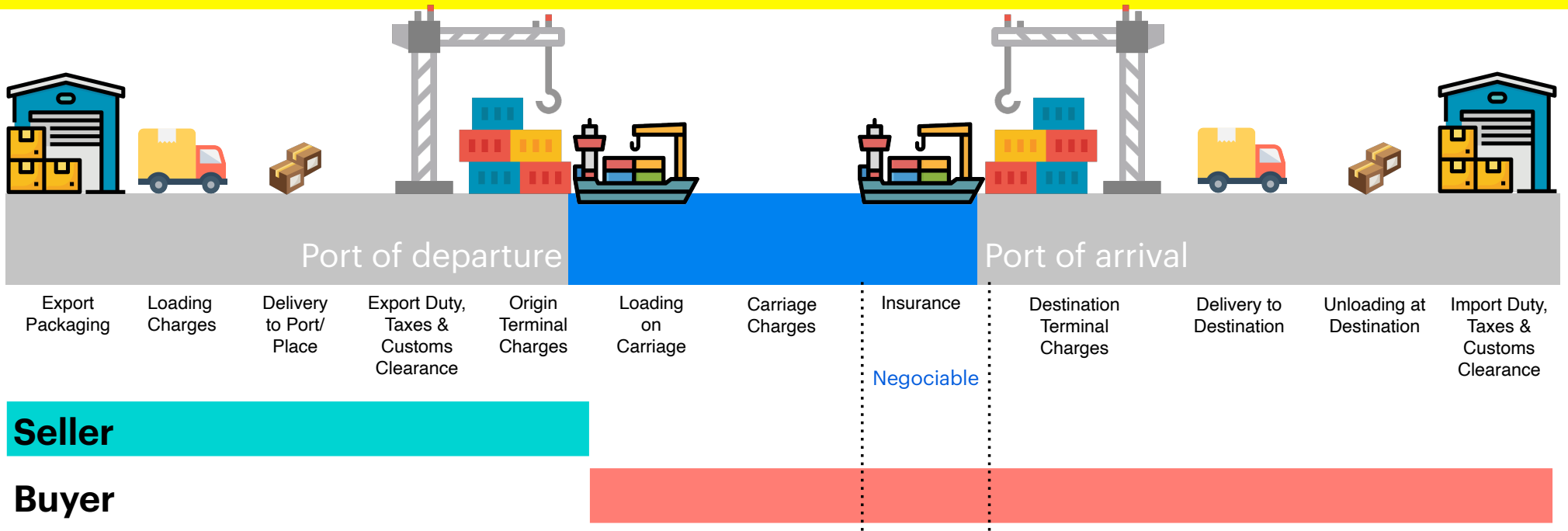
# FCA - Free Carrier insert named place of delivery



FCA: Any mode/s of transport, delivery at origin, buyer arranges carriage



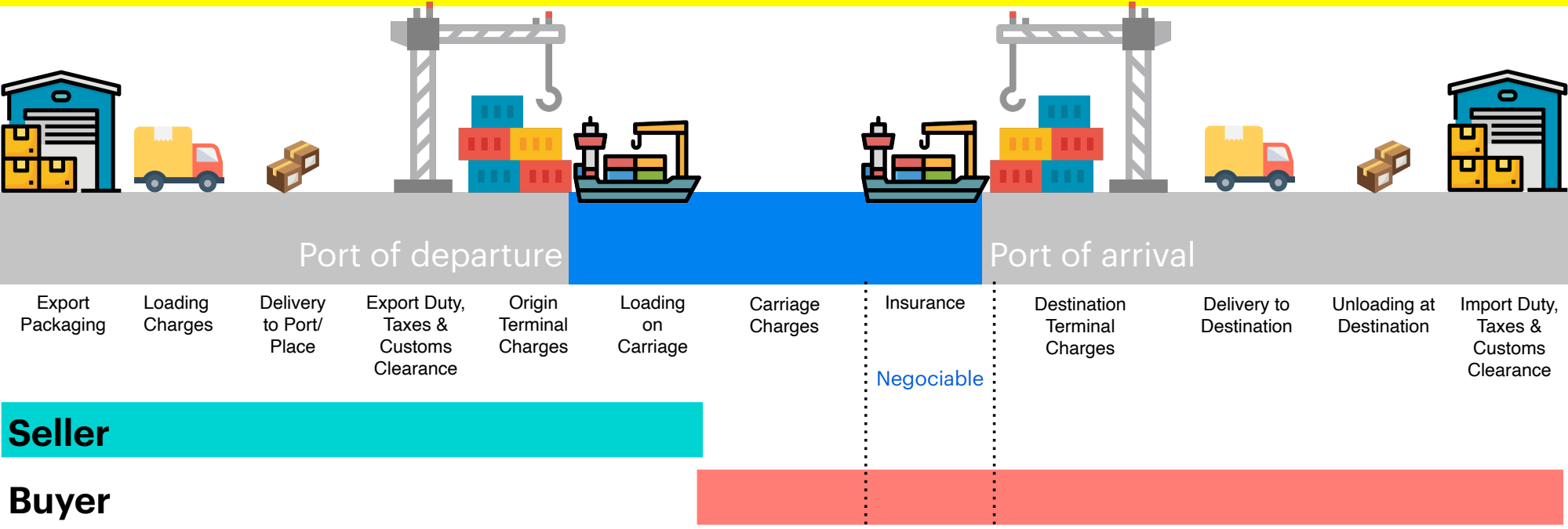
# FAS - Free Alongside Ship insert named port of shipment



FAS: Seller delivers goods alongside the vessel, buyer arranges carriage



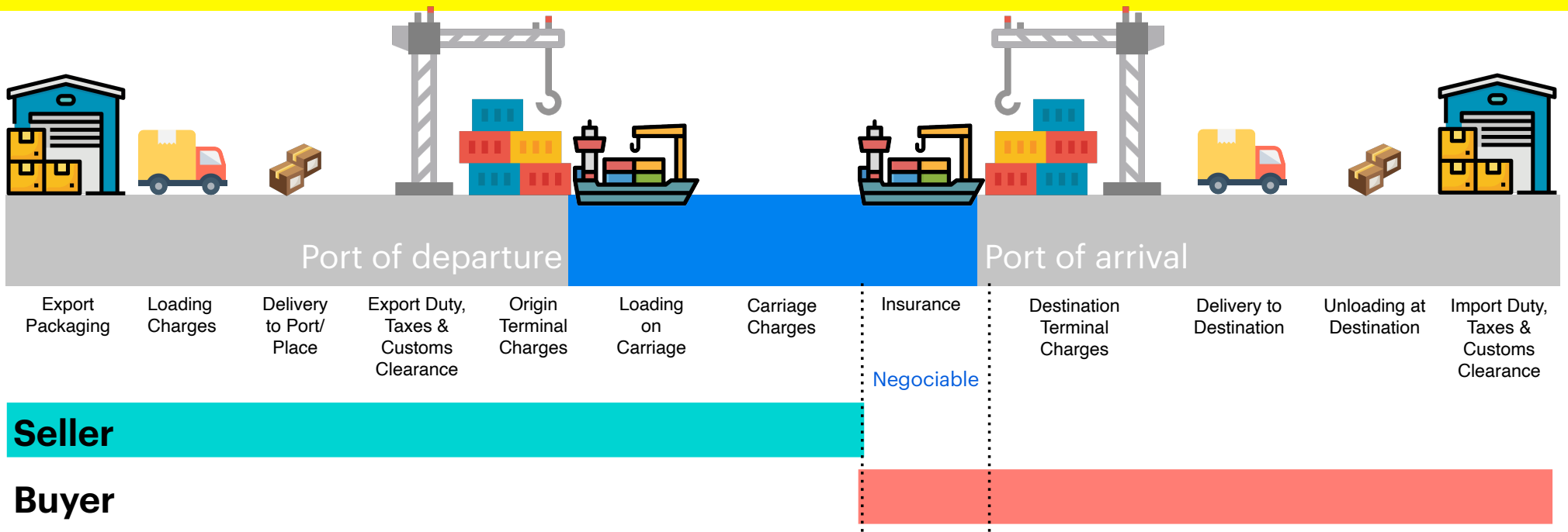
# FOB - Free On Board insert named port of shipment



FOB: Seller delivers goods on board the vessel, buyer arranges carriage



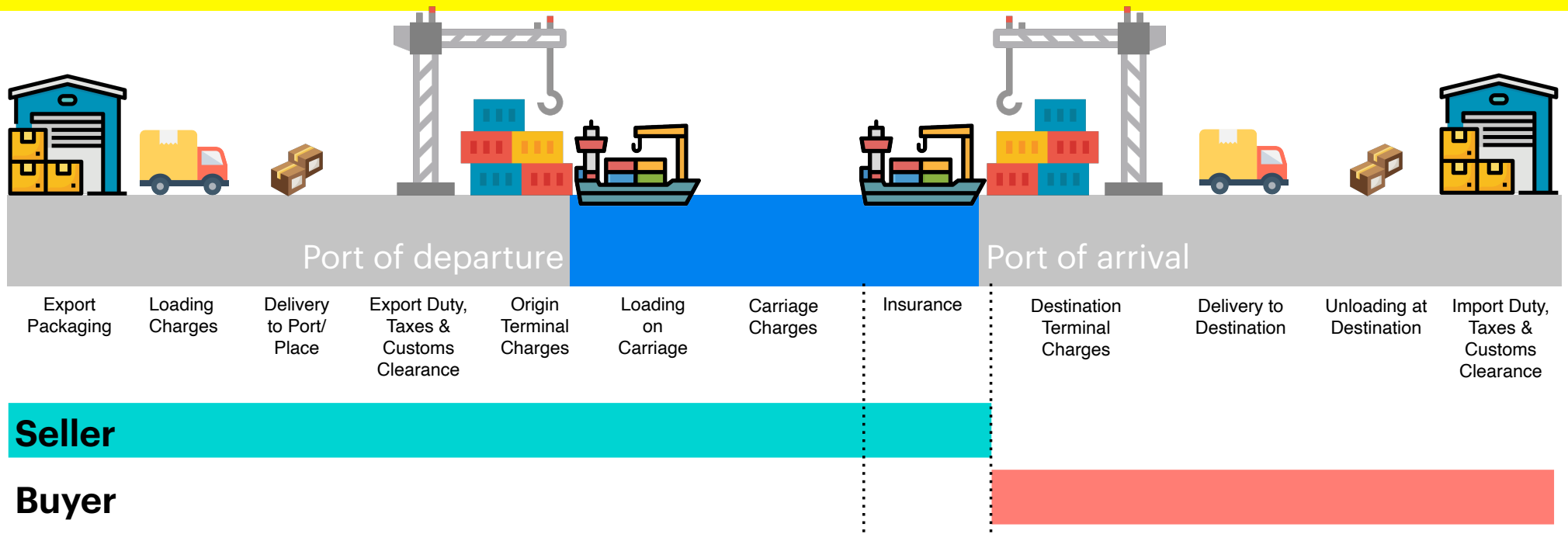
# CFR - Cost and Freight insert named port of destination



CFR: Seller delivers goods on board the vessel, buyer arranges carriage



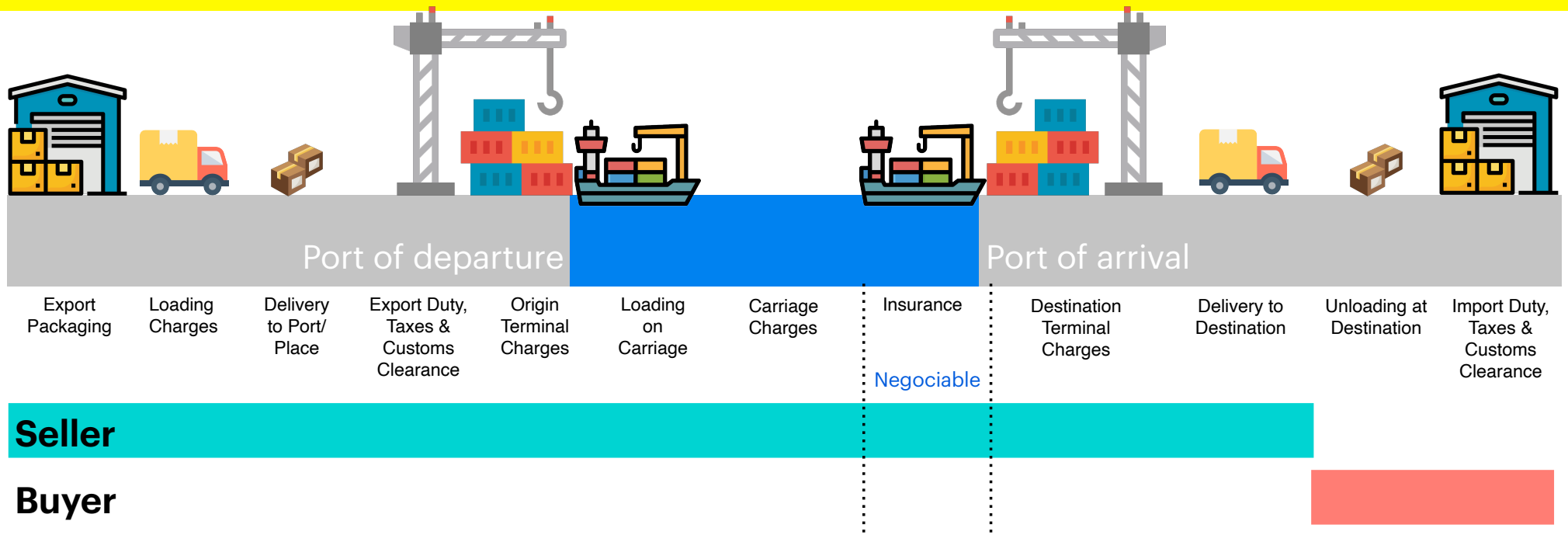
# CIF - Cost Insurance & Freight insert named port of destination



CIF: Seller delivers goods on board the vessel, insures buyer's risk and arranges carriage



# CPT - Carriage Paid to insert named place of destination

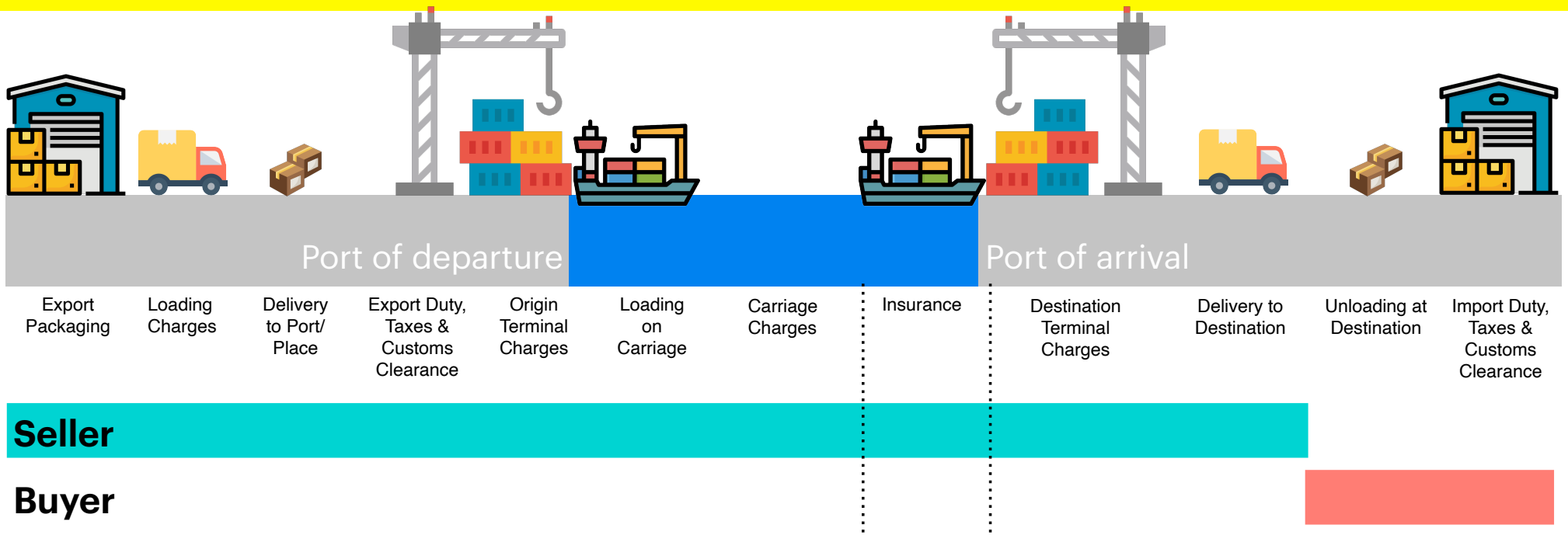


CPT: Carriage Paid To means that the seller delivers the goods and transfers the risk to the buyer





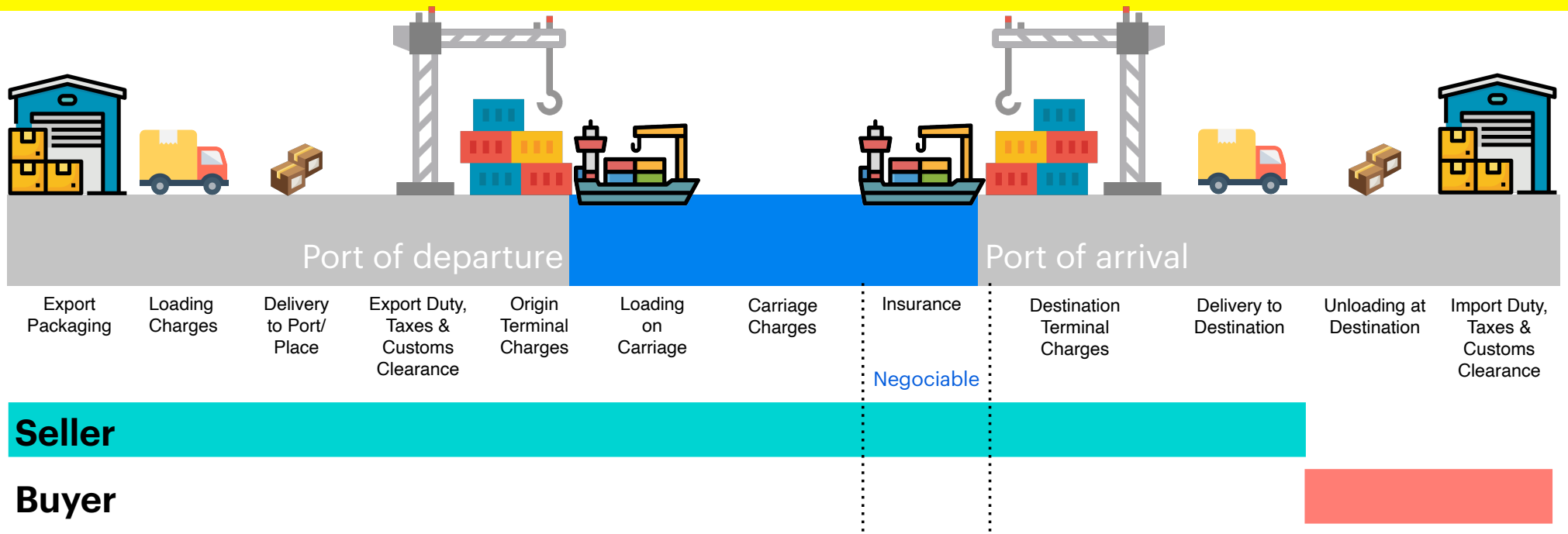
# CIP - Carriage and Insurance Paid to insert named place of destination



CIP: Any mode/s of transport, delivery at origin, seller insures buyer's risk and arranges carriage to destination



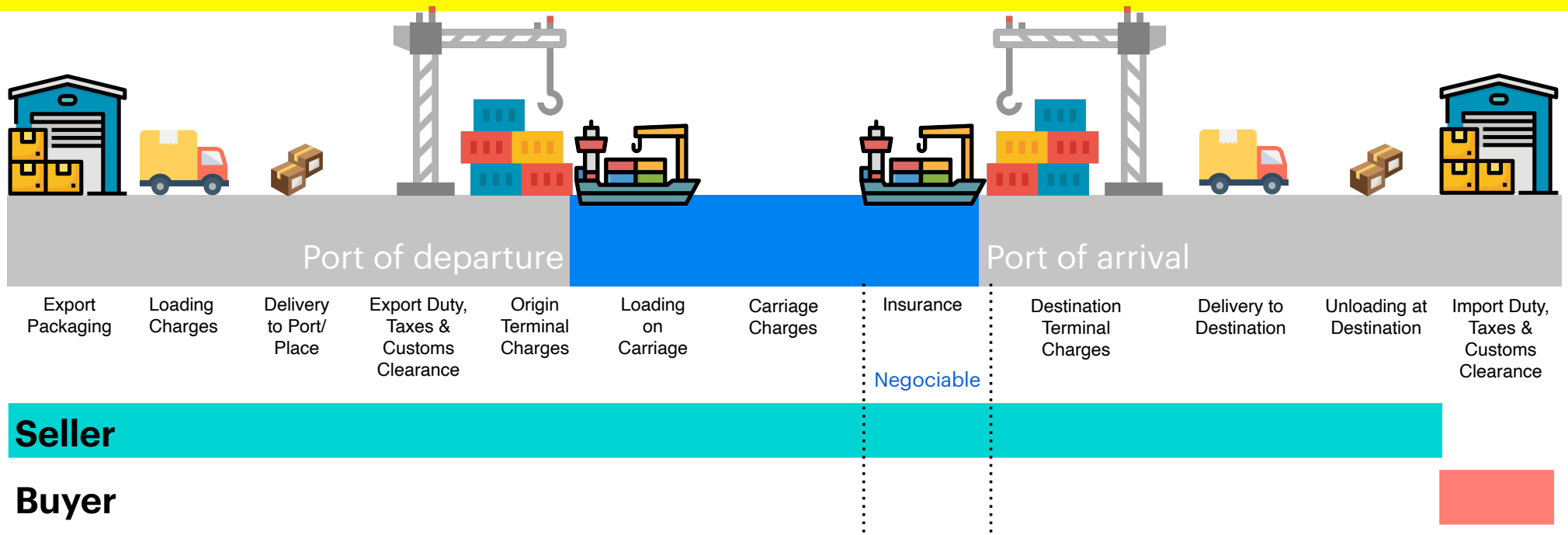
# DAP - Delivered at Place insert named place of destination



DAP: Any mode/s of transport, seller arranges carriage, delivery at destination, not unloaded



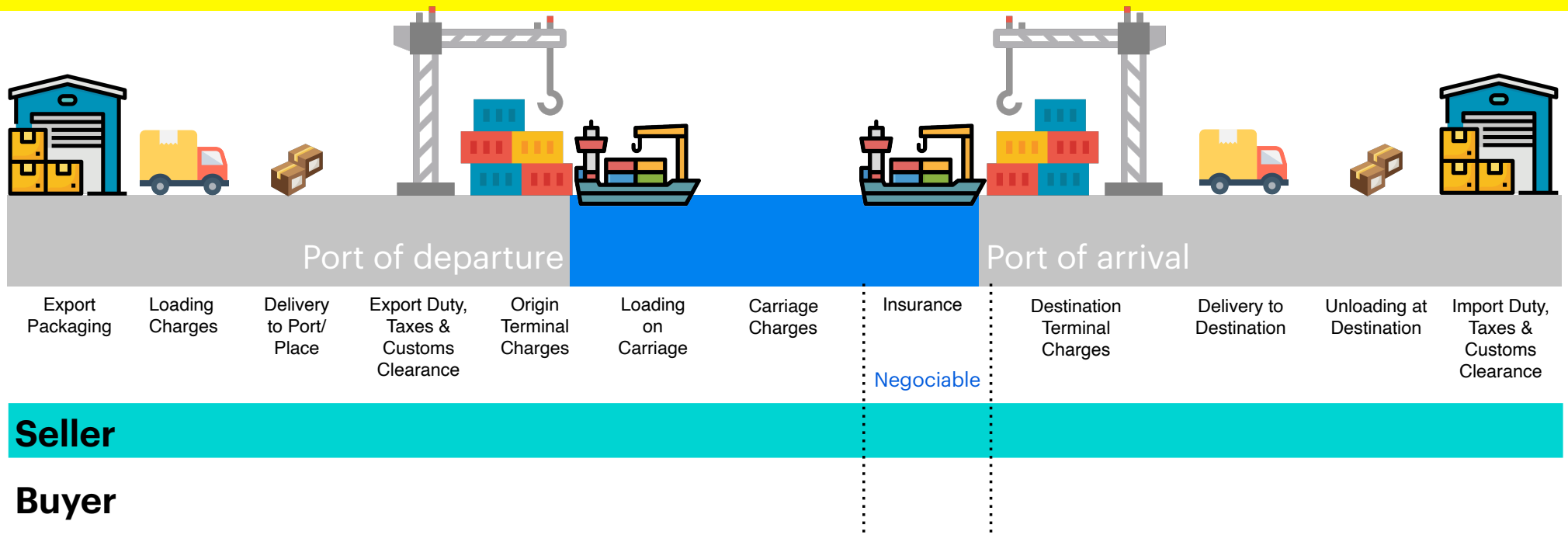
# DPU - Delivered at Place Unloaded insert named place of destination



DPU: Any mode/s of transport, seller arranges carriage, delivery at destination, unloaded



# DDP - Delivered Duty Paid insert named place of destination



DDP: Suitable for domestic sales, but extreme care should be exercised for international sales as import formalities are for the seller

